

♥ ♥ Important & Income Producing Activities for _____ ♥ ♥

One IPA for Each:	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
♥ Listen to Motivational CD, Million \$ Message; or Vox or Watch a Video																															
♥ Read aloud Affirmation																															
♥ Make a Top To Do List																															
♥ 5 Attempts for Bookings																															
♥ Send 5 text/fb/emails																															
♥ 5 Customer Care Contacts																															
♥ Attend a Unit Meeting or Be on a Conference Call																															
♥ Have someone listen to the Hotline &/or Follow Up																															
♥ Do a Pink Chat																															
♥ Add a Team Member																															
♥ Personal Guest to Event																															
♥ Have a \$100 Sales Day																															
♥ Do a PARTY																															
♥ Give a Facial																															
♥ Get a New Name/#																															
♥ Get a New Booking																															
♥ Send 4+ Personal Notes																															
♥ Reach out to a Mentor																															
♥ Place Wholesale Order																															
♥ Do My Sales Summary																															

NAME: _____ Total IPAs for the week: 1st-7th _____ 8th-14th _____ 15th-21st _____ 22nd-31st _____

Here's what's achievable w/consistent IPAs: 5-10 to 15+ per week = BUILDING A BUSINESS. 15 –20+ = Red Jacket & Star Consultant. 20-30+ = Grand Achiever 30+ WOW! Go for it!